

Bray CONSTRUCTIONS BEAT

Summer 2007

Welcome
to our new
newsletter

Hello and welcome to our brand new newsletter, the Bray Constructions Beat, representing the heartbeat of the Victorian housing industry. This seasonal publication will keep you informed of the goings-on of our family business as we help our customers make their way through the ever changing world that is the building industry.

We hope you enjoy reading the Bray Constructions Beat.



Bray Constructions takes home two awards

The 2007 HIA CSR Victorian Housing Awards were held on Saturday 17th November at the Melbourne Convention Centre and Bray Constructions took out the award for Renovation and Addition of the year.

Although we do provide in-house design and drafting services, the award winning entry was a Mornington home designed by our allied architectural firm, Leon Meyer Architects. Having said that, Bray Constructions played a regular part throughout the design phase ensuring that due consideration was given to the design as it related to the budget every step of the way.

The existing house, known by neighbours as "The Ugly House" was gutted so it could be transformed into a home tailor-made to the client's needs.



HIA's judges commented:

"This was a fresh, smart transformation of a very sad dwelling to one that now offers a spacious contemporary environment. All the elements are clean, crisp and inviting."

This was our first entry into the HIA Awards, despite having been a member of the organisation for some years.

"Having never entered before, it's a real thrill to win the overall category with our first attempt," said Nev, referring to the fact that we had won not only the sub-category for Renovations and Additions over \$500,000 but also the overall Renovations and Additions category.

The award was accepted by Nev, Lukas, Kenny and Garth, demonstrating the essence of this family business.



To see more images of the award winning home please turn over.

*We are now very keen to start the next award winning project.
Why not make it your home?*



Reg. Domestic DBU-7740
Reg. Commercial CBL-502

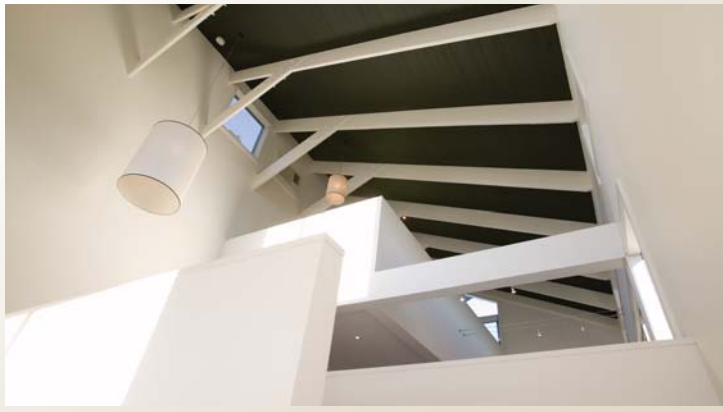
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**WINNER 2007 HIA CSR
Victorian Housing Awards**

Best Renovation & Addition over \$500,000

Best Overall Renovation & Addition

Introducing Tomas and the Drafting Department

Tomas, the youngest of Nev's three sons, heads up Bray Constructions' Drafting Department. Having previously worked on Bray Constructions sites as a labourer in his school holidays, he traded in his work boots for office attire when he started as Trainee Draftsman at the beginning of 2005. Tom had previously studied mechanical and manufacturing engineering which included units in computer based drawing. He was quickly able to adapt his skills in engineering drawing to the drafting of houses and has blossomed in his current role.

Bray Constructions has offered drafting services for many years, but prior to Tom joining the team, it was always carried out by contractors. The addition of Tom has made our new drafting service much more user-friendly and customer-focused. Tom is now regularly turning our customers' dreams and ideas into working drawings, ready to build from.

In addition to the standalone drafting service that Tom provides, we have created an exclusive new service that we offer in partnership with award winning architect, Leon Meyer. We have developed a service whereby initial design and sketch work is produced by Leon Meyer Architects and emailed to our office where Tom picks it up and carries out the required drafting work. With a close working relationship and strong communication, this allows us to provide architectural designs for new homes and alteration/additions at a minimum of cost to the customer. This service also allows for Bray Constructions, as the builder, to maintain a keen eye on any cost ramifications as the design unfolds. All too often we come across stories where customers have had their design work done elsewhere with a budget in mind, only to later find that no builder can build it within their budget. The architectural drafting service that Bray Constructions offers practically eliminates that problem altogether.

Another unique attribute of our drafting service is that unlike our competitors who offer design/drafting services, Bray Constructions' policy is that we will not hold copyright over our designs or otherwise prevent our design customers from engaging another builder. While ultimately our interest is in signing and carrying out building contracts, we will not force a customer to start from scratch if they decide to use another builder.

www.bray-constructions.com.au